

Kidnap & Ransom/Extortion Coverage

RISKNET™: Free Risk Prevention Services for Chubb Insureds

CHUBB®



The Ackerman Group: Your Expert Crisis Response Team

You won't be alone in a crisis when you're covered by Chubb's worldwide Kidnap/Ransom and Extortion Insurance. In the event of a kidnapping or an extortion threat, you will have immediate access to the services of The Ackerman Group, an international security firm widely recognized for its extraordinary experience and expertise in handling kidnappings and extortions.

The Ackerman Group will respond to your emergency immediately, providing expert advice and recommendations while taking direction from you—with the objective of ensuring that your hostage is released as quickly as possible or, in the case of an extortion, that corporate assets are protected.

Extensive Hostage-Recovery Experience

Unlike many of its competitors, The Ackerman Group is prepared to handle all aspects of a hostage recovery,

including negotiations, liaison with law-enforcement agencies, briefing of hostage families, conversion and protection of ransom funds, and even delivery of the ransom itself.

All cases are directly and personally managed by Ackerman Group staff members, not freelancers or contracted agents.

RISKNET™: Free Service Available to Chubb Insureds

Shortly after purchasing Kidnap/Ransom and Extortion Insurance coverage from Chubb, customers are provided with registration information to access RISKNET™, The Ackerman Group's widely followed, on-line risk-forecasting service. Updated every business day, RISKNET™ analyzes terrorism, crime, and political-stability risks in 100 countries. Employees can benefit from this free risk prevention service for both corporate and personal travel.

RISKNET™ complements your Chubb Kidnap/Ransom and Extortion Insurance coverage with features that include:

- **The Executive Digest** - A news bulletin of breaking developments that could affect your travel and overseas operations. something that we have enjoyed uninterrupted for the past 50 years.
- **Country Summaries** - Summaries of current terrorism, crime, and politically unstable environments in 100 countries, designed both for decision-makers and travelers.
- **The Airline Guide** - A commentary on risks pertaining to the world's major airlines.
- **The City Guide** - Recommendations on the best means of traveling from the airport to town, the most appropriate ways of getting around (by foot and/or vehicle), and the safest hotels in more than 125 cities worldwide.

24-Hour Availability and Worldwide Rapid Deployment

The Ackerman Group operates worldwide from offices in Miami, Salt Lake City, Paris and Bangkok, and can respond virtually anywhere in the world within 24 hours. The firm takes great care to maintain good relations with local law-enforcement agencies around the world, and has never been expelled or banned by any law-enforcement authority. This ensures that The Ackerman Group can deploy wherever you face a kidnapping or an extortion threat, without restrictions or sanctions.

An Unsurpassed Professional Staff

The Ackerman Group's full-time staff is located worldwide and offers an extraordinary breadth and depth of experience in all areas of intelligence,

security, and investigative operations.

E. C. "Mike" Ackerman, President

Mike Ackerman is widely acknowledged as one of the country's foremost experts on counterterrorism and the recovery of kidnap victims. Before establishing The Ackerman Group in 1977, he spent 11 years as a CIA operations officer, conducting intelligence operations in more than 20 countries. A magna cum laude graduate of Dartmouth with an M.A. degree from Columbia University, he is the author of Counterterrorism Risks for Corporations: The Ackerman Principles. He is fluent in Spanish and conversant in Italian and Russian.

Loss Scenarios

Ceo of Foreign Subsidiary Kidnapped

Cause of action: Kidnapping
Type of organization: Private
Number of employees: More than 1,500
Annual revenue: More than \$275 million

Description of Event

The president of the foreign subsidiary of a U.S. company located in South Asia was kidnapped. The kidnappers demanded a ransom from his family in return for his safe release. The victim's company retained a consultant to negotiate with the kidnappers for the president's release. During the crisis, the company continued to pay the president's salary to his family.

Resolution

Over several months, the consultant negotiated a ransom payment as well as the president's safe release. The president was treated for several minor medical problems he developed while

in the custody of the kidnappers. Total costs, including ransom payment and consultant and medical expenses, were more than \$1 million.

Family Member Kidnapped

Cause of action: Kidnapping
Type of organization: Private
Number of employees: More than 20
Annual revenue: More than \$15 million

Description of Event

The daughter of an executive living abroad was abducted from the family's home. The kidnappers contacted her father's company and demanded \$1 million for her return. The company immediately contacted a security consultant who specialized in handling kidnapping crises. Although the father, fearing for his daughter's safety, was willing to pay the full ransom amount, the consultant, who had knowledge of the country and kidnappers involved, persuaded the father to be patient until a safe release could be negotiated.

Resolution

The consultant successfully negotiated the daughter's release after approximately one month, paying a ransom of \$250,000. The company paid \$40,000 in fees and expenses to the consultant, in addition to \$20,000 for psychiatric treatment following the daughter's release.

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