

Insurance Company of North America (a Chubb Company)
HR Training Report 2019

Training	Type
Business Continuity at Chubb	Online Class
Chubb APAC Diversity and Inclusion	Online Class
Chubb Products Assignment	Material
My Industry – Insurance Lines of Business Key Concepts Handout	Material
My Industry - Insurance Overview Acknowledgement	Online Class
Our History	Online Class
Segment 1 – The Insurance Business	Online Class
Segment 1 – The Insurance Business Handout	Material
Segment 2 – Insurance Policies	Online Class
Segment 2 – Insurance Policies Handout	Material
Segment 3 – Insurance Operations	Online Class
Segment 3 – Insurance Operations Handout	Material
Segment 4 – Financial Aspects of Insurance	Online Class
Segment 4 – Financial Aspects of Insurance Handout	Material
My Industry - Insurance Overview Acknowledgement	Online Class
Our History	Online Class
Segment 1 – The Insurance Business	Online Class
Segment 1 – The Insurance Business Handout	Material
Segment 2 – Insurance Policies	Online Class
Segment 2 – Insurance Policies Handout	Material
Segment 3 – Insurance Operations	Online Class
Segment 3 – Insurance Operations Handout	Material
Segment 4 – Financial Aspects of Insurance	Online Class
Segment 4 – Financial Aspects of Insurance Handout	Material
Mid-Year Discussion Guide	Material
My Industry – Insurance Lines of Business Key Concepts Handout	Material
My Industry - Insurance Overview Acknowledgement	Online Class
Our History	Online Class
Segment 1 – The Insurance Business	Online Class
Segment 1 – The Insurance Business Handout	Material
Segment 2 – Insurance Policies	Online Class
Segment 2 – Insurance Policies Handout	Material
Segment 3 – Insurance Operations	Online Class
Segment 3 – Insurance Operations Handout	Material
Segment 4 – Financial Aspects of Insurance	Online Class
Segment 4 – Financial Aspects of Insurance Handout	Material
Your Talent Portal Learning Center	Online Class
Cognos Analytics: Introduction to Authoring	Online Class
Accident & Health Cross-sell Playlist	Material
COG Facultative Reinsurance Guidelines, Rules & Purchasing	Online Class
Reinsurance 101 - Underwriters	Online Class
Build Good Work Habits	Online Class
Focusing On Your Key Priorities	Online Class
Identify Your Unproductive Habits	Online Class
Set a Routine for Updating Your Manager	Online Class
How To Write An Effective E-Mail	Online Class

Identify Your Unproductive Habits	
The 12 guidelines of effective time management	Online Class
Choose the Right Multinational Policy	Online Class
DIC/DIL: Key Provision of a Multinational Program	Online Class
Elements of a FOS Policy	Online Class
Elements of a Master Policy	Online Class
Features of a Local Policy	Online Class
Foreign Entity Loss Endorsement Key Provision of a Multinational	Online Class
IA&H Insurance Learning and Development: Business Travel Insurance - An Introduction	Online Class
IA&H Insurance Learning and Development: Introduction to A&H	Online Class
IA&H Insurance Learning and Development: Managing and Pricing a Short-Tail Portfolio	Online Class
IA&H Insurance Learning and Development: Personal Accident Insurance - An Introduction	Online Class
IA&H Insurance Learning and Development: Understanding A&H	Online Class
Multinational Certification Assessment	Online Class
Multinational Compliance and Regulatory Issues	Online Class
Multinational Terminology	Online Class
Multinational Test-Out Assessment	Online Class
Talent Portal Learning Center: Search for Training Quick Reference Guide	Online Class
The Multinational Need	Material
Chubb Individual Contributor Competencies	Online Class
Genext New Quote Guided Practice	Material
How to Create a New Quote in generationeXt	Online Class
Guideline on Anti-Money Laundering and Counter-Terrorist Financing - New and Annual Staff	Material
IA&H Insurance Learning and Development: Managing and Pricing a Short-Tail Portfolio	Material
IA&H Insurance Learning and Development: Personal Accident Insurance - An Introduction	Online Class
IA&H Insurance Learning and Development: Understanding A&H Policy Contracts	Online Class
Producers with Delegated Authority (PDA) Manual and Checklist	Online Class
Talent Portal Learning Center: Search for Training Quick Reference Guide	Online Class
Producers with Delegated Authority (PDA) Manual and Checklist	Material
Performance Management Process	Online Class
IA&H Insurance Learning and Development: Managing and Pricing a Short-Tail Portfolio	Online Class
IA&H Insurance Learning and Development: Personal Accident Insurance - An Introduction	Online Class
IA&H Insurance Learning and Development: Understanding A&H Policy Contracts	Online Class
Multinational Certification Assessment	Online Class
Multinational Compliance and Regulatory Issues	Online Class
Multinational Terminology	Online Class
Multinational Test-Out Assessment	Online Class
The Multinational Need	Online Class

Introduction to Insurance Market Cycles	Online Class
Overview of a Hard Market	Video
The Distinction Between Training & Learning	Video
Advanced Sales Effectiveness	Video
Captive Fronting Module 1: An introduction to Captives	Session
COG Appetite for Risk	Online Class
COG Casualty Underwriting Process	Online Class
COG Hazard Analysis	Online Class
COG Rating	Online Class
COG Risk Information Development	Online Class
CORE Cyber Pricing Tool Guide	Online Class
CORE Cyber Pricing Tool Part 1 - General Information and Exposures	Material
CORE Cyber Pricing Tool Part 2 - Objective Modifiers	Video
CORE Cyber Pricing Tool Part 3 - Subjective Modifiers	Video
CORE Cyber Pricing Tool Part 4 - Pricing, Referral and Rate Monitoring	Video
CORE Rater Model - Commercial D&O Pricing Tool	Video
CORE Rater Model - Commercial D&O Rating Model Job Aid	Video
Elite Directors & Officers Policy and Curriculum Overview	Material
Elite Directors & Officers Policy Extensions Group 1 Exercise	Online Class
Elite Directors & Officers Policy Insuring Agreement Case Study	Online Class
Elite Directors & Officers Policy Insuring Agreement Exercise	Online Class
How a Hard Market Impacts the Underwriter, Broker, and Insured	Online Class
Mid-Year Discussion Guide	Video
Multinational Certification Assessment	Material
Multinational Compliance and Regulatory Issues	Online Class
Multinational Test-Out Assessment	Online Class
Negotiation Close Phase	Online Class
Negotiation Discuss & Agree Phase	Online Class
Negotiation Quick Reference Guide	Online Class
Overview of a Hard Market	Material
Rate: Understanding Rate Change	Video
The Multinational Need	Online Class
Three-Phrase Negotiation Approach Guide	Online Class
IA&H Insurance Learning and Development: Managing and Pricing a Short-Tail Portfolio	Material
IA&H Insurance Learning and Development: Personal Accident	Online Class
Insurance - An Introduction	Online Class
IA&H Insurance Learning and Development: Understanding A&H Policy Contracts	Online Class
Identify Your Unproductive Habits	Online Class
Overcome Procrastination at Work	Online Class
Physical Habits of Productive People	Online Class
The Advantages of a Purpose Mindset	Online Class
Accident & Health Underwriting Guidelines - Reference Manual	Online Class
Talent Portal Learning Center: Launching Courses from The Institutes Quick Reference Guide	Online Class
Talent Portal Learning Center: Learning Playlist – Quick Reference	Material
Talent Portal Learning Center: Search for Training Quick Reference Guide	Material

Talent Portal Learning Center - Digital Learning Programs: Leadership, Management and Personal Ef	Material
generationeXt Navigation	Material
IA&H Insurance Learning and Development: Managing and Pricing a Short-Tail Portfolio	Online Class
IA&H Insurance Learning and Development: Personal Accident	Online Class
IA&H Insurance Learning and Development: Understanding A&H	Online Class
Own Your Development	Online Class
Set a Routine for Updating Your Manager	Video
Talent Portal Learning Center: Launching Courses from The	Online Class
IA&H Insurance Learning and Development: Managing and Pricing a Short-Tail Portfolio	Material
IA&H Insurance Learning and Development: Personal Accident Insurance - An Introduction	Online Class
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The Multinational Need	Online Class