

# What Have We Written Lately?

## Umbrella and Excess Casualty/ Phoenix

Umbrella and Excess Casualty offers a comprehensive solution for customers' insurance needs. We take a holistic approach to the customer relationship, emphasizing craftsmanship in all of our products. Our approach creates a unique offering that our customers and brokers appreciate and enables us to provide the best products and services to meet their needs.

Examples of accounts we have written:

**CHUBB®**

| Class of Business | Coverage Written | Approx. Premium | Why Did They Choose Chubb?   |
|-------------------|------------------|-----------------|--|
| Luxury Apartments | Excess           | \$60,600        | Broker was surprised by incumbent's reduction in capacity. Chubb was able to offer a quote quickly and at a fair price |
| Beer Distributor  | Excess           | \$26,000        | Chubb was able to help the agent build a tower where other companies were pulling back capacity                        |
| Lessor Retailer   | Umbrella         | \$237,000       | The incumbent quoted a significant increase in premium. Chubb was able to provide comparable coverage at a fair price  |
| Concierge Service | Excess           | \$22,500        | Chubb was able to provide a solution for the insured's Professional Liability on the Excess form                       |
| Hotel             | Excess           | \$39,000        | Chubb was able to turn out a competitive quote in a timely manner  |
| Not for Profit    | Excess           | \$15,500        | Chubb helped fill a void on an excess layer after their primary carrier reduced capacity                               |
| Lessor Retail     | Umbrella         | \$40,400        | The primary carrier reduced capacity and Chubb was able to provide an alternative umbrella quote.                      |

For more information about the risk solutions we can offer, contact your local Chubb underwriter.

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**Chubb. Insured.<sup>SM</sup>**

Chubb is the marketing name used to refer to subsidiaries of Chubb Limited providing insurance and related services. For a list of these subsidiaries, please visit our website at [www.chubb.com](http://www.chubb.com). Insurance provided by ACE American Insurance Company and its U.S. based Chubb underwriting company affiliates. All products may not be available in all states. This communication contains product summaries only. Risks subject to full underwriting review and acceptance; premiums may vary. Coverage is subject to the language of the policies as actually issued. Surplus lines insurance sold only through licensed surplus lines producers. Reasons listed for why an insured chose Chubb based on perceptions of Chubb employees from communications with producers. Chubb is the world's largest publicly traded property and casualty insurance group. With operations in 54 countries, Chubb provides commercial and personal property and casualty insurance, personal accident and supplemental health insurance, reinsurance and life insurance to adverse group of clients. Chubb Limited, the parent company of Chubb, is listed on the New York Stock Exchange (NYSE: CB) and is a component of the S&P 500 index. Copyright ©2020